# **Applied Learning**

# 2026-28 Cohort; 2028 HKDSE

Item	Description						
1. Course Title	Applied Learning (Vocational English) – English for Business Services						
2. Course Provider	Hong Kong College of Technology						
3. Area of Studies/	Media and Communication/						
Course Cluster	Language and Culture						
4. Medium of Instruction	English						
5. Learning Outcomes	Upon completion of the course, students should be able to:						
	<ul> <li>(i) cope with the demands of communication in English in general work contexts and specific fields/work sectors with some confidence;</li> <li>(ii) comprehend spoken and written texts, participate in oral</li> </ul>						
	interactions and produce written correspondence with reasonable clarity and appropriacy in a wide range of largely familiar contexts; and  (iii) enhance self-understanding and explore directions on further studies and career pursuits.						

# 6. Curriculum Map – Organisation and Structure

	Module 1 - Listening and Speaking (40 hours)			Module 2 - Reading at (40 hours)	nd Writing
Students will be learning basic listening and speaking skills through the following learning topics. The context covered will be in general business background.				Students will be learning basic reading and writing skills through the following learning topics. The context covered will be in general business background.	
Applied Learning (Vocational English) – English for Business Services  QF Level 2  Context: generic workplace contexts	Learning Topics: Conversations and communication with colleagues Personal conversations in social settings Greeting customers Short conversations in business settings Telephone conversations	Contexts: • General business contexts		Learning Topics:      Memos     Short emails and letters     Advertisement     Social media     Orders and enquiries     Leaflet promoting a business service/product	Contexts: • General business contexts
	Language Features/Forms: Commonly-used vocabulary in short conversations Simple grammatical structures: Simple SVO sentence structures, adverbs of frequency, direct and indirect questions and Whquestions Connectives and conjunctions to express basic comments and ideas logically Discourse markers to connect ideas	Identifying and presenting key ideas		Commonly-used vocabulary in daily business and social correspondence     Simple grammatical structures:     Simple and compound sentences to express feelings and requests     A variety of tenses and modal verbs to make suggestions and extend invitations     Connectives and conjunctions to present ideas and give replies logically     Different formats for different text-types	Communicative Purposes/Functions:  Giving explanations  Expressing gratitude  Responding to requests and giving replies  Making suggestions  Extending invitations  Promoting a product/service  Using persuasion

	Module 3 - Listening a (50 hours		
Applied Learning (Vocational English) – English for Business Services  QF Level 3	Students will be learning more advanced to handle more specific scenarios in a state the use of appropriate registers and language.  Learning Topics:  Carrying out conversations with customers and/or colleagues  Responding with appropriate tones and words  Presenting business proposal  Conducting group discussion for an event	wider range of contexts with	Stu har of a
Context: business communication, marketing, tourism, hospitality, public relations, event planning, recreation and leisure, social media, social services and airline services	Language Features/Forms:  A wider range of commonly-used vocabulary to conduct effective discussion and presentation  Increasingly complex grammatical structures:  Complex sentence structures (e.g. reported speech and conditionals to convey key ideas)  Connectives and conjunctions to link ideas logically  Discourse markers to organise key information in business dialogues (e.g. discussions)	Communicative Purposes/Functions:      Conducting discussions     Giving explanations     Making     recommendations     Expressing agreement     and disagreement     Persuading     Making counter-     suggestions     Soliciting useful     information     Promoting goods and     services	Lar

# Module 4 - Reading and Writing (50 hours)

Students will be learning more advanced reading and writing skills to handle more specific scenarios in a wider range of contexts with the use of appropriate registers and language skills.

# Learning Topics:

- · Graphs and charts
- Recommendations and promotions
- Marketing strategy reports
- Replies to letters/emails of complaint

#### Contexts:

- Specific fields or work sectors, e.g.
  - Public relations
  - Marketing
  - Airlines services
  - Hospitality
  - Tourism
  - Social media
  - Recreation and leisure

## Language Features/Forms:

- A wider range of commonly-used vocabulary in specific fields (e.g. hospitality and tourism)
- Increasingly complex grammatical structures:
  - Compound and complex sentences for writing letters and reports
  - A wide range of tenses and modal verbs to express possibility and permission
  - Connectives and conjunctions to present ideas and comments logically
- Appropriate tones to express arguments and suggest alternatives

# Communicative Purposes/Functions:

- Expressing goodwill
- Giving explanations
- Responding to requests and giving replies
- Making suggestions
- Writing to persuade
- Handling complaints

#### 7. The Context

- The information on possible further study and career pathways is provided to enhance students' understanding of the wider context of the specific Applied Learning course.
- The recognition of Applied Learning courses for admission to further studies and career opportunities is at the discretion of relevant institutions. Students who have successfully completed Applied Learning courses have to meet other entry requirements as specified by the institutions.

### Possible further study and career pathways

#### Further studies

• e.g. courses related to business and management, sports and recreation, social services, public relations, tourism and hospitality, e-commerce, social media

#### Career development

 e.g. marketing assistant, recreational clubhouse officer, event assistant, project assistant, customer service officer, restaurant attendant, social media executive

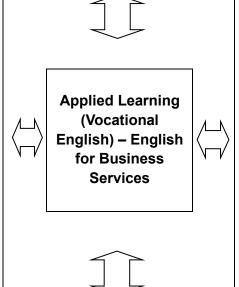
# Complementarity with core subjects and other elective subjects

## Enhancing and enriching, e.g.

 enhancing the breadth and depth of the four language skills – listening, speaking, reading and writing in English Language Education through different workplace scenarios (e.g. soliciting and answering enquiries, writing social media feeds/blogs)

#### Expanding horizons, e.g.

students taking elective subjects
e.g. Economics, Business,
Accounting and Financial
Studies can expand their horizons
in applying vocational English in
the workplace (e.g. identifying
problems and discussing views
with customers writing informative
leaflets to promote a business)



## Relations with other Areas of Studies/ courses of Applied Learning

e.g.

# Business, Management and Law / Media and Communication

students taking this course and other Applied Learning courses in **Business** Studies Media / **Production and Public Relations** have the opportunities to consolidate and connect their learning experiences in these courses (e.g. writing business and correspondence/ social social media feeds)

## Applied Science / Services

this course provides students with opportunities to apply vocational English related to Sports / Hospitality Services (e.g. presenting key ideas, instructions and services in physical activities/customer services)

## Foundation knowledge developed in junior secondary education

The course is built upon the foundation knowledge students acquired in, e.g.

- English Language Education oral and written communication skills
- Mathematics Education presentation of research findings
- Technology Education writing proposals/reports in business communication
- Physical Education giving instructions in various physical activities

# 8. Learning and Teaching

In this course, student-centred learning and teaching activities are designed to enable students to understand fundamental theories and concepts, develop their generic skills, and address their career aspirations in the related fields (e.g. business communication, sports, leisure and recreation, social services, public relations, tourism, hospitality, event planning, social media, marketing).

Different modes of activities are employed to provide students with a systematic understanding about the context (e.g. lectures on commonly-used vocabulary in daily business and social correspondence; group discussions on handling customer's complaints) and eye-opening opportunities to experience the complexity of the context (e.g. visit training centres and professional sharing).

Students acquire an understanding of the requirements, fundamental knowledge and skills essential for further learning within the area through learning-by-practising opportunities in an authentic or near-authentic environment (e.g. video presentations, leaflets and proposal writing to promote business service).

Students are given opportunities to consolidate their learning and demonstrate entrepreneurship and innovation (e.g. students have to organise information to prepare a more complex case/answer in order to settle a customer's enquiry in written and oral form and apply their language skills in a wider range of familiar daily contexts).

# 9. Curriculum Pillars of Applied Learning

Through related contexts, students have different learning opportunities, for example:

# (i) Career-related Competencies

- acquire various vocabulary items, sentences and expressions commonly used in vocational settings for business communication;
- apply listening, speaking, reading and writing skills to facilitate effective communication in a diversified servicing industry; and
- enhance communication skills and socialising abilities to further develop language competence for future articulation or career through learning and practising.

# (ii) Foundation Skills

- enhance workplace communication skills (e.g. listening and speaking skills) through simulated oral interactions;
- acquire sufficient high frequency vocational vocabulary words by reading and writing extensive information;
- apply the vocabulary and language knowledge to cope with translation tasks of different levels of complexity in daily scenarios and at the workplace; and
- strengthen the comprehensive language competence by utilising an array of tools (e.g. tool books and e-learning books) to improve the four language skills in English.

# (iii) Thinking Skills

- develop analytical skills through various activities in listening, speaking, writing and reading (e.g. note jotting, daily oral interaction and theme-based critiques);
- participate in daily conversation using appropriate strategies; and
- apply problem-solving skills in daily activities and vocational setting.

#### (iv) People Skills

- establish interpersonal skills, collaborative and team working skills with peers through participating in different group activities and work tasks; and
- develop self-management skills through socialising, coordinating and team work in classroom and experiential activities.

# (v) Values and Attitudes

- foster active and self-directed learning via different kinds of activities;
- increase students' self-confidence, proper values and attitudes towards future careers through experiential learning;
- demonstrate sensitivity at work in coping with difficulties and problems; and
- develop work integrity and honesty by respecting others.